



Stampin' Up! Demonstrator Frequently Asked Questions

Q: What are the minimum sales requirements?

A: You only have to submit \$300 (catalog price) in sales per quarter. Also, you can submit your sales in any increment you wish and still get your discount and commission.

Q: Do Paper Pumpkin subscriptions count towards the minimum quarterly sales requirements?

A: Yes!! Paper Pumpkin subscriptions count towards your quarterly Minimum. If you have six subscribers in addition to yourself, you will meet your minimums each quarter with Paper Pumpkin alone.

Q: What if I only want to do this as a hobby. Do I still have to do parties or classes?

A: Absolutely not! Stampin' Up! supports all demonstrators, no matter their goals or the level at which they choose to run their business. If you choose not to hold gatherings, you can simply place your own orders and/or collect orders from family and friends to equal the \$300 quarterly sales minimum.

Q: Can I be my own hostess?

A: Yes, you can be your own hostess anytime you want!!! You can invite your family and friends into your own home and have a workshop. You would be the hostess, receiving the hostess benefits, and you would also be the demonstrator receiving your instant income and commission!

Q: What if I decide that I don't like it once I've started? Will I be penalized if I quit or is there a certain time frame I have to be a demonstrator?

A: You can stop anytime you choose. You simply just stop putting in your minimum sales. You keep everything that came in your kit to enjoy for yourself..... But, I am sure that once you get started you won't want to stop!

Q: How can I make money as a demonstrator?

A: You can earn money in three ways: instant income (20-25% of each order), monthly volume rebates (5-20% of total monthly sales), and monthly downline override commissions (2-6.5 percent of your recruits' sales).

Q: Where will I get my ideas for my parties and classes?

A: Stampin' Up! has many resources for demonstrators. The Annual Catalog and two Seasonal Catalogs per year, the demonstrator web site, Demo Planning Place Facebook Group, training videos and more! It is OK to copy your projects from these sources and use them in your parties and classes... in fact, it's encouraged! You don't have to think of everything yourself. I wouldn't be where I am today if I had not borrowed & shared ideas!

Q: Do you really love what you do?

A: I absolutely LOVE what I do and I know you will too. I met some of my best friends through Stampin' Up! I also love the company's commitment to their demonstrators and they have amazing products.

I hope this answers some of your questions. Thank you for letting me share this opportunity with you!

Please feel free to contact me:

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To join my team, click <http://www.stampinup.net/esuite/home/barbmullikin/jointhefun>